

onthenetOffice Growth Demonstrates Increasing Popularity of Hosted Solutions

Demonstrating the increasing popularity of cloud computing, hosted desktops, and other hosted solutions, onthenetOffice recently announced that they had seen growth in terms of both sales and company size.

"As many experts have predicted, more and more businesses are turning to Virtual Desktop Hosting or other Cloud Solutions," onthenetOffice CEO Alexander Saca said. "That fact, combined with onthenetOffice's reputation as a leader in the hosted desktop marketplace, has led to an increase in sales and revenue for our company."

Last year, onthenetOffice saw an impressive 21.7% increase in revenue during the first quarter. This year, however, revenues have increased by over 28% in January and February alone, and onthenetOffice expects to see an even larger increase by the end of March thanks to their promotion offering to provide new business clients with new computer equipment (such as Wyse thin clients, monitors, and any peripheral devices a business needs) for free, when they sign up for one of onthenetOffice's Virtual Desktop Hosting Solutions. But while that may be an intriguing selling point, a great promotion does not automatically mean clients will sign up; the reputation of a company is even more important.

"Last year, 27% of our new clients came to us from referrals. Our current clients are so pleased with the quality and range of services we provide that they recommend us to fellow business owners. The promo is just an added bonus."

Alexander Saca, CEO onthenetOffice

Of course, whenever there is an increase in sales and the number of clients, there is a need to increase the number of employees who can serve those clients. In the first two months of 2013, staff size at onthenetOffice increased by 11%, most of which were added to the technical services department in order to continue to provide quality IT services to their current and future clients.

"I am excited to see where the rest of 2013 takes us," Saca said. "Cloud computing isn't going away any time soon and as many businesses realize that, they are going to look for quality, reliable providers that they can entrust their business IT to. onthenetOffice is that company and our growth reflects that."

onthenetOffice is a leading provider of hosted services that delivers customized solutions to businesses of all sizes. Some of their services include Hosted Virtual Desktops, Customized Cloud Infrastructures, Managed Server Hosting, Application Hosting and VoIP. For a low, flat monthly fee clients are provided with enterprise-level hosted services customized to fit their business needs, along with 24x7x365 technical support, data and network security monitoring, a 100% uptime guarantee and many more benefits. For more information on onthenetOffice and any of its services, visit

www.onthenetoffice.com or call 1-855-ON-THE-NET (1-855-668-4363).

